

WE Tech Solutions, with headquarters in Vaasa, Finland, is a leading energy efficiency solution provider with a global presence in the shipping industry.

We deliver energy efficient hybrid solutions for the global shipping industry based on DC-link power distribution, variable speed power generation, energy storage and energy management systems. Focus market is on ocean-going vessels together with supplementing business areas like short-sea vessels, offshore-construction and support vessels, coastal vessels, high power shore DC-charging solutions, shore power supply solutions as well as solutions for shore-based power generation. For more info visit www.wetech.fi

As our business is expanding, we are searching for a **Sales Engineer** to join our growing team.

Main responsibilities:

- Prepare and update quotations and technical sales documentation
- Calculate and update Sales Project specific Sales Budgets
- Identify requirements from customer technical specifications, verbal and documented
- Be part of the Sales Team and peer review related documentation
- Create and engineer energy saving solutions
- Support the Sales Managers in communication with the customer.

Competence requirements

- M.Sc. or B.Sc. in Electrical or Automation Engineering
- Minimum 3 years of experience in similar tasks
- Fluency in English language, written and spoken
- Business minded and result-driven
- Skills in negotiations, diplomatic abilities
- Able to perform under pressure and under time constraint
- Excellence in team working and communication in multicultural environments
- Ability to take responsibility and decisions independently.

WE Tech offers you a competitive salary and good employee benefits. WE offer you the agility of a young and international company with possibilities to use and develop your skills in a wide area of expertise. WE offer an inspiring workplace in the heart of the city of Vaasa.

Further information about the position:

Jan Backman, Sales Director +358 40 552 2560 / jan.backman@wetech.fi

Please send your application including CV to recruitment@wetech.fi by **30.8.2023**.