

WE Tech Solutions is a Finnish clean-tech company that develops, sells and delivers energy efficiency solutions for the global shipping industry. The core of our solutions is based on applied variable frequency drive technology, variable speed power generation and DC-link power distribution for marine installations. WE equip ships for success. For more info visit www.wetech.fi

As summer is approaching, we are searching for a Sales Engineer Trainee to be part of the sales team and handle various sales tasks from May 2024 onwards.

Main responsibilities

- Prepare and update quotations and technical sales documentation
- Create Principle Single Line Diagrams describing solutions
- Calculate and update Sales Project specific Sales Budgets
- Identify requirements from customer technical specifications, documented and verbally
- Request for quotations from sub-suppliers
- Be part of the Sales Team and peer review related documentation
- Support the Sales Managers in communication with the customer

Competence requirements

- Student (M.Sc. or B.Sc.) in Electrical or Automation Engineering
- Minimum 3 years of Electrical or Automation Engineering studies
- Fluency in English language, written and spoken
- Business minded and result-driven
- Skills in negotiations, diplomatic abilities
- Able to perform under pressure and under time constraint
- Excellence in team working and communication in multicultural environments.

WE Tech offers you a competitive salary and good employee benefits. WE offer you the agility of a young and international company with possibilities to use and develop your skills in a wide area of expertise. WE offer an inspiring workplace in the heart of the city of Vaasa.

Further information about the position: Jan Backman, Sales Director, +358 40 552 2560 / jan.backman@wetech.fi.

Please mark your application with *Sales Engineer, Summer Trainee* and send the application including CV to recruitment@wetech.fi by **28.02.2025**. We will start interviews as applications arrive and will select a suitable candidate when found.

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